Finance Committee
Meeting Agenda
June 24, 2025
4:30 PM
City Council Chambers

City Council Members:

Gayatri Agnew	**Ward 1, Position 2**
Cindy Acree	**Ward 2, Position 1**
Bill Burckart	**Ward 3, Position 2**

***If the public would like to attend virtually, please log on at the following link: https://us02web.zoom.us/j/89139307844?pwd=ZWMxNVhRby9RVElhd1pyZzluVmdHZz09**

Call to Order/Roll Call

Items For Discussion

1. **CIP Review** — **Informational**

2. **Storm Insurance Update** — **Informational**

City Council Items To Be Considered

1. **Section I Item 5 from the City Council Agenda: Resolution to Award Bid IFB-25-01-P Street Trail to NEC, Inc.** — **Resolution**

   Resolution to award bid IFB 25-01-P Street Trail to NEC, Inc. in the amount of $602,299.85, for trail construction on the Razorback Greenway Trail from Bentonville High School to 14th Street. A budget adjustment is needed to appropriate grant funds.

2. **Section I Item 13 from the City Council Agenda: Resolution Approving a Budget Adjustment for North Walton Boulevard at I-49 Signal Maintenance** — **Resolution**

   Resolution approving a budget adjustment for All Service Electric to perform required maintenance to the traffic signal at N. Walton Blvd and I-49. A budget adjustment is needed.

3. **Section II Item 3 from the City Council Agenda: Resolution Approving a Budget** — **Resolution**

Adjustment for a Drone Purchase from Granite Defense Technologies

A budget adjustment $32,769.34 reallocating existing funds within Acct 72-10 to purchase a drone to assist BEUD personnel with troubleshooting (infrared camera), inspections, reconnaissance, and general pictures. The drone will be purchased from a city approved cooperative purchasing website. Utility Board approved 5 - 0. A budget adjustment is needed, but will have a zero impact to the bottom line.

City of Bentonville, Arkansas Agenda Item Form

Item Details

Council Meeting Date:	6/24/2025	**Submitted By:**	Josh Stacey
Phone:	479-418-8653	**For Department(s):**	Parks
Email:	jstacey@bentonvillear.com		

Item Type (Check all that apply)

- [ ] Informational
- [x] Bid Award
- [x] Enter into an Agreement
- [ ] Change Order
- [ ] Recognizing Funds
- [x] Budget Adjustment
- [ ] Waiver of Bid
- [ ] Emergency Clause
- [ ] Ordinance
- [x] Resolution
- [ ] Informational
- [ ] Appointment

Title, Recommendation & Justification

Title:	Resolution to Award Bid IFB-25-01-P Street Trail to NEC, Inc.
Action Recommendation & Justification:	Resolution to award bid IFB 25-01-P Street Trail to NEC, Inc. in the amount of $602,299.85, for trail construction on the Razorback Greenway Trail from Bentonville High School to 14th Street. A budget adjustment is needed to appropriate grant funds.
Additional Comments for Consideration (Optional):	NEC, Inc. was the lowest qualified bidder. ARDOT awarded an 80/20 matching grant for $500,000.00. Parks has budgeted $250,000.00 for this project in its 2025 budget. This construction provides a safer route for citizens using this portion of the trail.
Amount for Approval:	$ 602,299.85

Budget Impact

Is this Item Budgeted? ☐ YES ☑ NO ☐ ITEM HAS NO COST ☐ OTHER:

Budget Adjustment *(to be completed by Finance when applicable)*

Account Number (ORG-OBJECT)	Account Description	Expense	Revenue
105030-33110	Federal Direct Grant	$	$ 500,000.00
105030-47390	Improv Other than Bldg/Proj	$ 461,007.24	$
		$	$
		$	$

Fund(s) Impacted (check all that apply): ☑ General Fund ☐ Utility Fund ☐ Street Fund ☐ Other(s):

Budget Impact Notes for Consideration (Optional):

Memo

To:	City Council Members and Mayor Orman
From:	Josh Stacey, Parks and Recreation Deputy Director
CC:	David Wright, Parks and Recreation Director
Date:	June 5, 2025
Re:	Resolution to Award IFB – 25-01 for Construction of the Razorback Greenway Trail from BHS to 14th Street.

Parks and Recreation staff requests City Council approval of a bid award IFB 25-01 and authorizing the Mayor and City Clerk to enter into an agreement with NEC, Inc. in the amount of $602,299.85, for trail construction on the Razorback Greenway Trail from Bentonville High School to 14th Street.

This section of the Razorback Greenway previously sent cyclists and pedestrians along P Street to connect to 14th Street. This caused users to cross an at-grade intersection that is pretty dangerous with a road design to move vehicles at high speeds. This new trail will keep users on a separate trail going behind the homes on P street and will connect to a new tunnel currently being constructed by the Trailblazers that will go under 14th street and connect to the new Walmart Campus. This is a much needed improvement to our trail system and will be a major enhancement once completed.

ARDOT has awarded the City a TAP grant up to $500,000 with an 80/20 match for this project. At this current bid, ARDOT will pay approximately $481,839 with the City paying $120,450. A budget adjustment is needed to recognize the ARDOT funds. Parks and Recreation's 2025 budget included $250,000 for this project.

If you have any questions, regarding this item, please contact me at 418.8653, or email jstacey@bentonvillear.com.

Attachments:
NEC Bid Award
IFB-01 Bid Tabulation
ARDOT Concurrence Letter

CITY OF BENTONVILLE, ARKANSAS PURCHASING AND COMPLIANCE DEPARTMENT

FORMAL SEALED BID TABULATION

Date of Bid Opening:	4/3/2025	Time of Bid Opening:	1:30 PM	IFB-25-01

Solicitation Title: P Street Trail

			Bidders:	Milestone Construction Company		Diamond C Construction Co.		Grant Garrett Excavating		Tri-Star Contractors		NEC, Inc.	
Line Item	Estimated Quantity	Unit of Measure	Description	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
1	1	LS	Mobilization	$11,400.00	$11,400.00	$29,325.00	$29,325.00	$15,112.06	$15,112.06	$28,000.00	$28,000.00	$15,928.00	$15,928.00
2	1	LS	Construction Staking, Bonding and Insurance	$30,466.53	$30,466.53	$11,500.00	$11,500.00	$17,155.53	$17,155.53	$24,000.00	$24,000.00	$30,102.00	$30,102.00
3	1	LS	Detour Signs and Barracades	$5,666.80	$5,666.80	$7,475.00	$7,475.00	$10,999.02	$10,999.02	$5,000.00	$5,000.00	$6,157.00	$6,157.00
4	1	LS	Remove Woody Vegetation	$41,664.00	$41,664.00	$7,475.00	$7,475.00	$32,563.40	$32,563.40	$15,000.00	$15,000.00	$1,970.00	$1,970.00
5	1	LS	Vegetative Clearance	$1,240.00	$1,240.00	$5,750.00	$5,750.00	$4,221.18	$4,221.18	$10,000.00	$10,000.00	$23,859.00	$23,859.00
6	1	LS	Root Pruning	$620.00	$620.00	$7,475.00	$7,475.00	$12,548.67	$12,548.67	$10,000.00	$10,000.00	$7,116.00	$7,116.00
7	180	LF	Curb and Gutter Removal	$15.24	$2,743.20	$12.00	$2,160.00	$7.46	$1,342.80	$10.00	$1,800.00	$3.00	$540.00
8	278	SY	Concrete Removal	$23.91	$6,646.98	$94.64	$26,309.92	$10.15	$2,821.70	$5.00	$1,390.00	$16.50	$4,587.00
9	650	CY	Topsoil Removal	$29.67	$19,285.50	$8.00	$5,200.00	$19.15	$12,447.50	$10.00	$6,500.00	$2.00	$1,300.00
10	4	EA	Removal and Relocation of Signs	$806.00	$3,224.00	$345.00	$1,380.00	$120.60	$482.40	$500.00	$2,000.00	$268.50	$1,074.00
11	1	EA	Removal and Relocation of Telecommunications Structure	$0.00	$0.00	$115.00	$115.00	$334.24	$334.24	$15,000.00	$15,000.00	$2,412.00	$2,412.00
12	1	EA	Removal and Disposal of Bollard	$62.00	$62.00	$1,150.00	$1,150.00	$173.73	$173.73	$200.00	$200.00	$335.50	$335.50
13	212	LF	Removal and Disposal of Fence/Handrail	$9.47	$2,007.64	$15.00	$3,180.00	$6.03	$1,278.36	$20.00	$4,240.00	$11.50	$2,438.00
14	2,400	SY	Temporary Seeding of Denuded Areas	$1.24	$2,976.00	$1.06	$2,544.00	$0.96	$2,304.00	$5.00	$12,000.00	$0.90	$2,160.00
15	1	LS	Construction Entrance	$5,530.40	$5,530.40	$2,300.00	$2,300.00	$4,690.33	$4,690.33	$5,000.00	$5,000.00	$2,519.00	$2,519.00
16	1	LS	Concrete Washout	$248.00	$248.00	$1,380.00	$1,380.00	$1,179.50	$1,179.50	$2,500.00	$2,500.00	$444.50	$444.50
17	1,920	LF	Temporary Straw Wattle	$4.90	$9,408.00	$6.00	$11,520.00	$2.71	$5,203.20	$5.00	$9,600.00	$4.00	$7,680.00
18	3	EA	Rock Check Dams	$868.00	$2,604.00	$500.00	$1,500.00	$660.16	$1,980.48	$1,100.00	$3,300.00	$1,638.00	$4,914.00
19	135	SY	Erosion Control Mat (FLEXMAT)	$293 60	$39,636.00	$72.45	$9,780.75	$75.98	$10,257.30	$115.00	$15,525.00	$27.50	$3,712.50
20	1	LS	Maintenance of Erosion Control	$620.00	$620.00	$4,025.00	$4,025.00	$12,358.03	$12,358.03	$12,500.00	$12,500.00	$6,480.00	$6,480.00
21	1,900	CY	Undercut and Haul-Off	$36.70	$69,730.00	$30.00	$57,000.00	$20.91	$39,729.00	$18.00	$34,200.00	$29.50	$56,050.00
22	1,900	CY	Structural Fill	$36.70	$69,730.00	$33.00	$62,700.00	$23.30	$44,270.00	$20.00	$38,000.00	$24.50	$46,550.00
23	2,525	SY	4" Concrete Trail	$69.42	$175,285.50	$62.00	$156,550.00	$62.51	$157,837.75	$80.00	$202,000.00	$56.00	$141,400.00
24	76	SY	4" Standard Duty Concrete Paving	$99.45	$7,558.20	$76.42	$5,807.92	$65.52	$4,979.52	$85.00	$6,460.00	$86.00	$6,536.00
25	62	LF	Concrete Curb and Gutter	$36.58	$2,267.96	$45.00	$2,790.00	$30.63	$1,899.06	$25.00	$1,550.00	$26.00	$1,612.00
26	48	SY	Burgundy Blended Concrete	$97.96	$4,702.08	$287.50	$13,800.00	$176.60	$8,476.80	$135.00	$6,480.00	$101.50	$4,872.00
27	2,622	SY	4" Class 7 Base	$12.90	$33,823.80	$11.45	$30,021.90	$16.27	$42,659.94	$15.00	$39,330.00	$12.00	$31,464.00
28	190	LF	4" Paint Solid Yellow Striping	$3.10	$589.00	$4.54	$862.60	$3.02	$573.80	$4.00	$760.00	$4.50	$855.00
29	1,650	LF	4" Paint Skip Yellow Striping	$2.23	$3,679.50	$1.92	$3,168.00	$2.17	$3,580.50	$4.00	$6,600.00	$4.50	$7,425.00
30	37	SF	Detectable Warning Device	$31.00	$1,147.00	$69.94	$2,587.78	$177.27	$6,558.99	$25.00	$925.00	$41.00	$1,517.00
31	600	LF	3-Rail Wood Fence	$98.20	$58,920.00	$50.00	$30,000.00	$62.64	$37,584.00	$85.00	$51,000.00	$70.50	$42,300.00
32	90	SF	Dry Stone Stacked Retaining Wall	$68.82	$6,193.80	$63.89	$5,750.10	$66.93	$6,023.70	$175.00	$15,750.00	$63.50	$5,715.00
33	450	CY	Import Topsoil	$62.00	$27,900.00	$54.50	$24,525.00	$52.86	$23,787.00	$35.00	$15,750.00	$34.50	$15,525.00
34	1,250	SY	Permanent Bermuda Sodding	$6.20	$7,750.00	$8.00	$10,000.00	$4.88	$6,100.00	$5.00	$6,250.00	$6.50	$8,125.00
35	3	EA	MUTCD End of Roadway Markers	$372.00	$1,116.00	$2,500.00	$7,500.00	$361.81	$1,085.43	$1,100.00	$3,300.00	$466.50	$1,399.50
36	1,600	SY	Permanent Seeding	$1.24	$1,984.00	$1.04	$1,664.00	$0.87	$1,392.00	$4.00	$6,400.00	$4.00	$6,400.00
37	136	SY	Temporary 3" Gravel Detour Trail	$49.87	$6,782.32	$19.66	$2,673.76	$35.12	$4,776.32	$100.00	$13,600.00	$54.00	$7,344.00
38	160	LF	Flume Concrete	$80.60	$12,896.00	$506.72	$81,075.20	$181.29	$29,006.40	$50.00	$8,000.00	$71.00	$11,360.00
39	2	EA	Adjust Sanitary Sewer Manhole	$10,465 60	$20,931.20	$5,750.00	$11,500.00	$4,911.08	$9,822.16	$4,500.00	$9,000.00	$780.50	$1,561.00
			Subtotal of Bid Price:	$699,035.41		$651,520.93		$579,595.80		$648,910.00		$523,739.00	
40	1	LS	15% Contingency	$104,855.31		$97,728.14		$86,939.37		$97,336.50		$78,560.85	
			Total Bid Price	$803,890.72		$749,249.07		$666,535.17		$746,246.50		$602,299.85	

purchasing@bentonvillear.com - (479) 271-3115

TABULATION VERIFICATION

[redacted]
Purchasing and Compliance Specialist

X [redacted]
Kelsi Frederick
Purchasing and Compliance Manager

ARDOT.gov | Jared D. Wiley, P.E., Director

10324 Interstate 30 | P.O. Box 2261, Little Rock, AR 72203-2261
Phone: (501) 569-2000 | Voice/TTY 711 | Fax: (501) 569-2400

June 3, 2025

The Honorable Stephanie Orman
Mayor of Bentonville
305 SW "A" St.
Bentonville, AR 72712

Re: Job 090476
F.A.P. RTP-9036(22)
Bentonville Razorback Greenway Impvts.
(TAP-16) (S)
Benton County

Dear Mayor Orman:

We have received your request for concurrence in award, the bid tabulations, and the $5,237.39 deposit for Department administration costs for the referenced project. The Department concurs in the award of the project in the amount of $523,739.00 to the low bidder, N.E.C., Inc. of Rogers, Arkansas, based on a review of the bid tabulations and the City's certification that the project was advertised, and bids were received in accordance with the regulations governing Federal-aid projects and all other applicable state and federal regulations. The maximum approved Federal-aid amount for this project is $500,000.00.

Once the contract is executed, you may issue a work order to begin construction. The Report of Daily Work Performed (Form LPA-015) must be submitted with each Construction Certification and Reimbursement Request (Form LPA-014) and the Final Acceptance Report (Form LPA-016) must be submitted at the completion of the project. All Forms referenced are available in digital format at www.ardot.gov/LPA. These forms must be submitted to David Bushey, the Department's Resident Engineer in Bentonville, who can be contacted at (479) 273-7634. Also, David must be invited to attend the pre-construction conference for this project. You must submit all change orders to the contract to David for review and approval for program eligibility.

[redacted]

FOR Keli Wylie, P.E.
Assistant Chief Engineer
Program Delivery

c: Chief Engineer – Operations
Chief Engineer – Preconstruction
Assistant Chief Engineer – Construction
Construction
Local Programs
Program Management
District 9
Resident Engineer #94
Tim Conklin, Executive Director, NWARPC
Job 090476 'C' File

RESOLUTION NO. ____________

A RESOLUTION AUTHORIZING THE MAYOR AND CITY CLERK TO ENTER INTO AN AGREEMENT WITH NEC, INC, IN THE AMOUNT OF SIX HUNDRED TWO THOUSAND TWO HUNDRED NINETY-NINE DOLLARS AND EIGHTY-FIVE CENTS ($602,299.85), FOR TRAIL CONSTRUCTION ON THE RAZORBACK GREENWAY; AMENDING THE 2025 BUDGET TO APPROPRIATE GRANT FUNDS; AND FOR OTHER PURPOSES.

WHEREAS, trail construction is needed on the Razorback Greenway from Bentonville High School to 14th Street;

WHEREAS, NEC, Inc. was the lowest qualified bidder for IFB 25-01-P; and

WHEREAS, this purchase will be funded by grant money and 2025 budgeted funds.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF BENTONVILLE, ARKANSAS THAT:

Section 1: The Mayor and City Clerk are authorized to enter into an agreement with NEC, Inc., for trail construction on the Razorback Greenway, in the amount of six hundred two thousand two hundred ninety-nine dollars and eighty-five cents ($602,299.85);

Section 2: The 2025 Budget is hereby adjusted to recognize five hundred thousand dollars ($500,000.00) of ARDOT TAP grant funds into Account #105030-33110 – Federal Direct Grant;

Section 3: The 2025 Budget is further adjusted to transfer four hundred sixty-one thousand seven dollars and twenty-four cents ($461,007.24) from the same into Account #105030-47390 – Improvement Other Than Building/Project;

Section 4 - Severability Provision: If any part of this Resolution is held invalid, the remainder of this Resolution shall continue in effect as if such invalid portion never existed; and

Section 5 - Repeal of Conflicting Provisions: All Ordinances, Resolutions, or Orders of the City Council, or parts of the same, in conflict with this Resolution are repealed to the extent of such conflict.

PASSED this ______ day of __________________, 2025.

APPROVED:

____

Stephanie Orman, MAYOR

ATTEST:

____

Malorie Marrs, CITY CLERK

THE CITY OF BENTONVILLE

City of Bentonville, Arkansas Agenda Item Form

Item Details

Council Meeting Date:	6/24/2025	**Submitted By:**	Daniel Clardy
Phone:	479-271-3130	**For Department(s):**	Street
Email:	dclardy@bentonvillear.com		

Item Type (Check all that apply)

- [ ] Informational
- [ ] Bid Award
- [x] Enter into an Agreement
- [ ] Change Order
- [ ] Recognizing Funds
- [x] Budget Adjustment
- [ ] Waiver of Bid
- [ ] Emergency Clause
- [ ] Ordinance
- [x] Resolution
- [ ] Informational

Title, Recommendation & Justification

Title:	Resolution Approving a Budget Adjustment for North Walton Boulevard at I-49 Signal Maintenance
Action Recommendation & Justification:	Resolution approving a budget adjustment for All Service Electric to perform required maintenance to the traffic signal at N. Walton Blvd and I-49. A budget adjustment is needed.
Additional Comments for Consideration (Optional):	The south side of the signalized intersection does not have ground wiring. Lightning strikes have resulted in the loss of equipment which also negates traffic signal coordination ability. Corrected ground wiring will minimize the potential for lost assests and maintain coordination. Requesting $19,750.00 be allocated from street fund reserves.
Amount for Approval:	$ 19,750.00

Budget Impact

Is this Item Budgeted? ☐ YES ☑ NO ☐ ITEM HAS NO COST ☐ OTHER:____________________

Budget Adjustment *(to be completed by Finance when applicable)*

Account Number (ORG-OBJECT)	Account Description	Expense	Revenue
203810-44450	Pub Works by Proj Maint	$ 19,750.00	$
		$	$
		$	$
		$	$

Fund(s) Impacted (check all that apply) ☐ General Fund ☐ Utility Fund ☑ Street Fund ☐ Other(s):____________________

Budget Impact Notes for Consideration (Optional):

Quotation

182 WHITED FARM LANE
HOT SPRINGS, AR 71913
Phone (501) 767-8424 FAX (501) 767-8404

DATE May 23, 2025
Quotation # 1
Customer ID BVIL

Quote To:
Rob Kintz & Stuart Hayes
City of Bentonville

Quotation valid until: June 23, 2025
Prepared by: Shane Chamness

Quote for: I-49 and Hwy.71 SPUI

Please accept the following quote for your consideration.

Description	AMOUNT
This quote covers replacing two bad camera wires to the two cameras mounted on the south side of the I-549 bridge. Adding a grounding conductor to both cameras from existing grounding rod at the pull box by the controller cabinet. Ground each camera to spec. Replace the two d-cam boards supplied by the city at both camera locations. Ground the other two cameras on the south side of bridge mounted on separate poles to spec.	
Price for traffic control with lane closures during the hours of 12:00 a.m. to 5:00 a.m.	$ 19,750.00
This quote covers all material, machinery, labor, traffic control and incidentals to complete the project. The city to supply new d-cam boards. Warranty of one year after work completed and only covers items supplied by ASE.	
	$19,750.00

Please contact me with any questions at 501-620-3215

Sincerely,

Shane Chamness
501-620-3215
shane@ase-ar.com

RESOLUTION NO. ____________

A RESOLUTION AUTHORIZING THE MAYOR AND CITY CLERK TO ENTER INTO A CONTRACT WITH ALL SERVICE ELECTRIC, IN THE AMOUNT OF NINETEEN THOUSAND SEVEN HUNDRED FIFTY DOLLARS ($19,750.00), FOR SIGNAL LIGHT MAINTENANCE; AMENDING THE 2025 BUDGET TO FUND THIS PURPOSE; AND FOR OTHER PURPOSES.

WHEREAS, the South side of the signalized intersection does not have ground wiring, leading to lighting strikes resulting in the loss of equipment which also negates traffic signal coordination ability;

WHEREAS, corrected ground wiring will minimize the potential for lost assets and maintain coordination; and

WHEREAS, a budget adjustment is necessary.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF BENTONVILLE, ARKANSAS THAT:

Section 1: The Mayor and City Clerk are hereby authorized to enter into a contract with All Service Electric, to perform required maintenance to the traffic signal at N. Walton Blvd and I-49, in an amount not to exceed nineteen thousand seven hundred fifty dollars ($19,750.00);

Section 2: The 2025 Budget is hereby adjusted to appropriate nineteen thousand seven hundred fifty dollars ($19,750.00) from Street Fund Reserves to Account #203810-44450 - Public Works by Project Maintenance;

Section 3 - Severability Provision: If any part of this Resolution is held invalid, the remainder of this Resolution shall continue in effect as if such invalid portion never existed; and

Section 4 - Repeal of Conflicting Provisions: All Ordinances, Resolutions, or Orders of the City Council, or parts of the same, in conflict with this Resolution are repealed to the extent of such conflict.

PASSED this ______ day of __________________, 2025.

APPROVED:

____

Stephanie Orman, MAYOR

ATTEST:

____

Malorie Marrs, CITY CLERK

City of Bentonville, Arkansas Agenda Item Form

Item Details

Council Meeting Date:	6/24/2025	**Submitted By:**	Travis Matlock
Phone:	479-271-5941	**For Department(s):**	Electric
Email:	tmatlock@bentonvillear.com		

Item Type (Check all that apply)

- ☐ Informational
- ☐ Bid Award
- ☐ Enter into an Agreement
- ☐ Change Order
- ☐ Recognizing Funds
- ☑ Budget Adjustment
- ☐ Waiver of Bid
- ☐ Emergency Clause
- ☐ Ordinance
- ☑ Resolution
- ☐ Informational

Title, Recommendation & Justification

Title:	Resolution Approving a Budget Adjustment for a Drone Purchase from Granite Defense Technologies
Action Recommendation & Justification:	A budget adjustment $32,769.34 reallocating existing funds within Acct 72-10 to purchase a drone to assist BEUD personnel with troubleshooting (infrared camera), inspections, reconnaissance, and general pictures. The drone will be purchased from a city approved cooperative purchasing website. Utility Board approved 5 - 0. A budget adjustment is needed, but will have a zero impact to the bottom line.
Additional Comments for Consideration (Optional):	
Amount for Approval:	$ 32,769.34 (includes tax)

Budget Impact

Is this Item Budgeted? ☐ YES ☑ NO ☐ ITEM HAS NO COST ☐ OTHER:

Budget Adjustment *(to be completed by Finance when applicable)*

Account Number (ORG-OBJECT)	Account Description	Expense	Revenue
503010-47210	Plants and Building	$ (32,769.34)	$
503010-47410	Machinery and Equipment	$ 20,617.78	$
503010-44440	Machine/Equipment Maintenance	$ 5,690.18	$
503010-43410	Professional Services/Other	$ 6,461.38	$

Fund(s) Impacted (check all that apply) ☐ General Fund ☑ Utility Fund ☐ Street Fund ☐ Other(s):

Budget Impact Notes for Consideration (Optional):

Quote #:	**Q-00066**
Created Date:	10/15/2024, 2:42 PM
Expiration Date:	6/13/2025
Prepared By:	Hayden Prentice
Prepared By Email:	hayden.prentice@granitedefense.com
Prepared By Phone:	+1 8322877763

Account:	Bentonville, AR UTILITIES (1) X10	**Contact:**	
Address:		**Phone:**	
		Email:	

DIR-CPO-4768

Hardware + Perpetual Software

Product Code	Product Name	QTY	Term (months)	List Price	Discount	Unit Price	Total(USD)
DR4E1BS2VZG0000NA	Skydio X10 Starter Kit [1 Battery] (2.4/5 GHz, 5G/ LTE Ready: T-Mobile Ready, Visible Light) NA + VT300-Z	1.00		$15,726.40	2.26	$15,370.98	$15,370.98
DR4ACCBATR	Skydio Battery for X10 [Advanced Reservation]	2.00		$369.00	2.26	$360.66	$721.32
DR4ATTSWNAV	Skydio NightSense with Visible Light Attachment for X10	1.00		$2,800.00	2.26	$2,736.72	$2,736.72
						Hardware + Perpetual Software Subtotal:	$18,829.02

Cloud Based Software

Product Code	Product Name	QTY	Term (months)	List Price	Discount	Unit Price	Total(USD)
SWFMDR4	Skydio Fleet Manager for X10	1.00	36	$120.00	2.26	$351.86	$351.86
						Cloud Based Software Subtotal:	$351.86

Training

Product Code	Product Name	QTY	Term (months)	List Price	Discount	Unit Price	Total(USD)
TRN113NADR4	Skydio X10 Blended Training	1.00		$5,605.00	1.00	$5,548.95	$5,548.95
						Training Subtotal:	$5,548.95

Support

Product Code	Product Name	QTY	Term (months)	List Price	Discount	Unit Price	Total(USD)
CEDR45G300Z3YRNA	Skydio Care for X10 with Cellular 5G + VT300-Z, 3-year	1.00	36	$5,249.00	1.00	$5,196.51	$5,196.51
						Support Subtotal:	$5,196.51

Totals

Total Price	$29,926.34
Tax	TBD
Shipping	
Grand Total	$29,926.34

Terms and Conditions

***** Due to current Tariff activity prices all quotes are valid for 30 days only *****

***** To "turn on" the cellular function of the X10 a cellular plan data sold by Skydio is required *****

PRICING INFORMATION

All prices are displayed in USD. Product, available inventory, additional fees and pricing data are updated frequently and may change without notice.

RETURNS

All sales of UAV systems are final. Returns of unopened items in the original packaging are subject to a 20% restocking fee.

Exhibit A:Product Descriptions and Definitons

Product-Name	Description
Skydio X10 Starter Kit [1 Battery] (2.4/5 GHz, 5G/ LTE Ready: T-Mobile Ready, Visible Light) NA + VT300-Z	Starter Kit includes one (1) Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, 5G/LTE Ready, Visible Light) NA + VT300-Z, one (1) Enterprise Controller, one (1) Case, two (2) wall adapters, one (1) set additional propellers, two (2) 256 GB micro SD cards, one (1) battery, and one (1) dual charger. Includes one (1) subscription to Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable. Data sold separately.
Skydio Battery for X10 [Advanced Reservation]	One (1) battery for Skydio X10 when available. Reserved with 100% deposit.
Skydio NightSense with Visible Light Attachment for X10	Skydio NightSense for X10 includes access to advanced autonomy functionality in no and low light situations. Includes one (1) perpetual license and one (1) visible light spectrum active illumination attachment that can be carried by the Skydio X10.
Skydio Fleet Manager for X10	One (1) subscription to Skydio Fleet Manager for X10 includes access to Skydio Fleet Manager for tracking fleet usage. Includes live streaming of video to a single user. Includes one (1) subscription to Skydio Model Viewer, which allows the user of Fleet Manager to view 3D models from the browser.
Skydio X10 Blended Training	Self-paced online training course on the operation of Skydio X10, the Skydio Enterprise App, and Skydio software via the Skydio LMS, followed by one (1) day of in-person live flight training in the field. For up to four (4) students. Participants will receive a course completion certificate upon the successful completion of this training. Travel and lodging costs are included in this price.
Skydio Care for X10 with Cellular 5G + VT300-Z, 3-year	Skydio Care for X10 with Cellular 5G + VT300-Z, 3-year includes bundled Care for the Skydio X10 with Cellular 5G and the VT300-Z Sensor Package. Skydio Care for X10 with Cellular 5G (3yr plan) includes: (a) three (3) Damage Replacement with advance shipment and up to one (1) Lost Drone Replacement with advance shipment. Skydio Care for VT300-Z (3yr plan) includes: (a) three (3) Damage Replacement with advance shipment and up to one (1) Lost Sensor Package Replacement with advance shipment. In either event, Customer will be charged the full cost of the replacement sensor package if Skydio fails to receive payment of associated replacement fees (covered in T&C) within thirty (30) days of the shipment.

Special Terms

Customer acknowledges and agrees that any SaaS Services provided under this Order Form will be hosted in the United States.

Skydio Terms and Conditions

Skydio's sale of the products and services in this quote will be subject to Skydio's standard terms and conditions, which can be found at https://www.skydio.com/legal, and transacted on an Order Form to be provided by Skydio. This quote is for Customer's budgetary purposes only. Unless an alternate contracting method has been pre-approved by Skydio, Skydio will not accept a purchase order that purports to accept this quote or offer to purchase products and services below without a signed Skydio Order Form.

Certain items in this order may be subject to certification requirement(s) under United States federal and/or state law. Skydio's delivery of any such item within the United States is contingent upon completion of applicable US-based certification processes. Skydio shall bear sole responsibility for, and will provide a full refund to Customer for any items for which Skydio is unable to obtain applicable US-based certification. The foregoing is inapplicable to items purchased for export from the United States.

With respect to any geographic location into which Customer will import the Products or Services, Customer represents and warrants that it has all necessary licenses, waivers, or other regulatory approvals necessary in order to import and operate the Products and Services. Customer is solely responsible for any costs, fees, penalties, judgments or other liabilities arising from Customer's import, export, transfer or operation of the Products or Services outside the Authorized Territory.

The License Term Start Date will be thirty (30) days after Skydio's acceptance of this Order Form. In the event Advanced Software Package(s) procured herein cannot be provisioned on or before the Start Date, (for example, because one or more hardware units is pending availability), all License Term(s) under this Order Form will automatically be extended by the number of days between the Start Date and the Deferred Activation Date of 10/29/2025 the License Term(s) thus will be equal to or longer than the originally procured License Term(s).

RESOLUTION NO. ____________

A RESOLUTION AMENDING THE 2025 BUDGET FOR THE PURCHSE OF A DRONE FROM GRANITE DEFENSE TECHNOLOGIES FOR THIRTY-TWO THOUSAND SEVEN-HUNDRED SIXTY-NINE DOLLARS AND THIRTY-FOUR CENTS ($32,769.34); AND FOR OTHER PURPOSES.

WHEREAS, BEUD is requesting to reallocate existing funds in order to purchase a drone to assist BEUD personnel with troubleshooting via an infrared camera, inspections, reconnaissance, and general pictures.

WHEREAS, said purchase will be from a City approved cooperative purchasing website.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF BENTONVILLE, ARKANSAS THAT:

<u>Section 1</u>: The Mayor and City Clerk are hereby authorized to enter into a contract with Granite Defense Technologies in order to purchase a drone in an amount not to exceed Thirty-Two Thousand Seven-Hundred Sixty-Nine Dollars and Thirty-Four Cents ($32,769.34).

<u>Section 2</u>: The 2025 Budget is hereby adjusted to appropriate Six-Thousand Four-Hundred Sixty-One Dollars and Thirty-Eight Cents ($6,461.38) from Account 503010-43410 – Professional Services/Other and to appropriate Five-Thousand Six-Hundred Ninety Dollars and Eighteen Cents ($5,690.18) from Account 503010-44440 – Machine/Equipment Maintenance and to appropriate Twenty-Thousand Six-Hundred Seventeen Dollars and Seventy-Eight Cents ($20,617.78) from Account 503010-47410 – Machinery and Equipment into Account 503010-47210 – Plants and Building for a total of Thirty-Two Thousand Seven-Hundred Sixty-Nine Dollars and Thirty-Four Cents ($32,769.34).

<u>Section 3 - Severability Provision</u>: If any part of this Resolution is held invalid, the remainder of this Resolution shall continue in effect as if such invalid portion never existed; and

<u>Section 4 - Repeal of Conflicting Provisions</u>: All Ordinances, Resolutions, or Orders of the City Council, or parts of the same, in conflict with this Resolution are repealed to the extent of such conflict.

PASSED this ______ day of __________________, 2025.

APPROVED:

____
Stephanie Orman, MAYOR

ATTEST:

____
Malorie Marrs, CITY CLERK